



Opportunity: Product Manager

Team: Product Management

Location: Brentwood, TN

Status: Permanent, Full Time Position with Benefits (salary is based on experience)

EFC Systems has an immediate need for enthusiastic and talented individuals who are passionate about doing everything possible to translate information regarding existing client requirements and user experience into accurate feature requests. As a member of our **Product Management** team, you will function as a client advocate with our internal teams to verify software features in our Merchant Ag and Vanguard Ag solutions meets the desired requirements / results of both current and future needs.

We are looking for individuals that have a positive attitude, are outgoing / energetic, tech-savvy, coachable and have excellent presentation skills. Prior experience working in a software development environment as a Business Analyst or Product Manager is preferred and knowledge of business applications and / or the agriculture supply chain industry is a plus. The fast-paced, entrepreneurial culture of EFC Systems requires dynamic and self-motivated individuals who work well independently and / or as part of a team.

Responsibilities/Requirements:

- Visit customers to gather business requirements, understand user experience and solicit feedback on software
- Utilize Business Analyst skills to translate user needs into well-formed functional requirement documents with clear User Acceptance Criteria
- Accurately communicate and advocate the voice of the customer
- Act as ongoing steward of overall customer relationship and wellness
- Scope and prioritize business requirements based on industry and customer impact
- Demo software features to customers (often pre-release) and gather feedback
- Be the focal point of contact for external stakeholders on behalf of customers
- Maintain awareness and ensure compliance with industry standards
- Travel up to 30%

Our Mission:

EFC Systems is based out of Brentwood, TN and delivers innovative software solutions throughout the entire Agribusiness supply chain. Merchant Ag, Vanguard Ag, AgSolver and FieldAlytics are our core software solutions that serve the needs of agriculture retailers and wholesalers nationwide with comprehensive features comprised of financial/accounting, agronomy, feed manufacturing, retail point-of-sale, wholesale distribution, grain contracting, field data management and conservation / sustainability initiatives.

Benefits Include: Competitive salary, casual dress code, 401k plan, medical and attractive paid time off accrual

Next Steps: Send a copy of your resume to hr@efcsystems.com so that we may coordinate a brief introductory call to discuss our company, culture and rewarding career opportunities.

Learn more about our careers by visiting <https://www.efcsystems.com/careers/>.