



Opportunity: Software Implementation Specialist  
Team: Client Services/E.R.P. Implementations  
Location: Ames, IA or Omaha, NE (will consider other locations in the Midwest)  
Status: Permanent, Full Time Position with Benefits

EFC Systems is expanding our software implementation team and are seeking an enthusiastic and talented individual who is passionate about walking our new software clients through the implementation process and ultimately move the project along to a successful go live. As a member of our Implementation team, the **Project Specialist** will work closely with prospective and current clients to deliver product demonstrations, software training and implement our E.R.P. / retail software solutions that are developed by EFC Systems. Foundational knowledge of the agribusiness supply chain is required as Merchant Ag spans financials, inventory management, agronomy, feed, energy, grain and POS. The ideal candidate will have exposure to some of the core modules within Merchant Ag and must have a positive attitude, be outgoing / energetic, tech-savvy, coachable and have excellent presentation skills.

### Responsibilities and Requirements

- Understanding of E.R.P. software solutions, agribusiness and/or the implementation process
- Develop and deliver professional written and electronic training curriculum for our retail and wholesale applications to both prospective customers as well as internal team members
- Create and follow detailed documentation to walk through our software implementation process and hold all parties accountable for deliverables
- Enter and track all project related activities in our CRM
- Positive attitude and strong analytical / problem solving abilities coupled with excellent verbal and written communication
- Bachelor's degree preferred (Ag, Information Systems, and/or Computer Science) and / or prior work experience as an Implementation Project Specialist or related field
- Well organized and attention to detail is a must
- Ability to travel up to 40% to other office and client locations

### Our Mission

EFC Systems is based out of Brentwood, TN and delivers innovative software solutions throughout the entire Agribusiness supply chain. Merchant Ag, Vanguard Ag and FieldAlytics are our core software solutions that serve the needs of agriculture retailers and wholesalers with comprehensive features that helps our clients achieve operational efficiency by utilizing data to make more informed decisions.

**Benefits Include:** Competitive salary, casual dress code, 401k plan, medical, attractive paid time off accrual and referral program.

**Next Steps:** Send a copy of your resume to [hr@efcsystems.com](mailto:hr@efcsystems.com) so that we may coordinate a brief introductory call to discuss our company, culture and rewarding career opportunities in more detail.

Learn more about our careers by visiting <https://www.efcsystems.com/careers/>.